

September 5, 2017

Re: State Lobbying Services for Participating Condominium Communities Seeking Legislative Relief from an Engineered Life Safety System (ELSS).

Dear Board Members:

On behalf of myself and the entire Law Firm of Becker and Poliakoff, P.A. (hereinafter the "Firm"), it is my pleasure to provide you with this proposed retainer agreement for monthly lobbying services throughout the 2017 Legislative Session to the **Participating Condominium Communities Seeking Legislative Relief from an Engineered Life Safety System (ELSS)**.

Based on the scope of work, I propose a \$2,500 retainer fee which will include all travel and other expenses as needed to successfully contact and communicate with Florida Legislators and key Committee Members starting September 1, 2017. We will pursue relief from the 2019 ELSS installation deadline through one or more of the following: (i) delay the implementation date to 2025 or beyond; (ii) create a Legislative Retrofitting Task Force to study the costs associated with retrofitting older Florida high-rises and to explore alternatives to an ELSS installation; (iii) require ELSS components to be uniform throughout the State and to exclude sprinklers as a component.

While I am hopeful that we have already laid the proper groundwork with Representative George Moraitis (R-District 93) once again agreeing to sponsor our bill, as with any lobbying effort, there is no guarantee that we can achieve our desired result with the passage of a bill to address your needs.

Your engagement of our Firm in this regard will commence on September 1, 2017 and will end with Sine Die (Adjournment) of the 2018 Session in May.

If this accurately represents your understanding, please sign and return this letter to me as soon as possible.

On behalf of Becker and Poliakoff, P.A., we look forward to working with you on this project and thank you for your confidence in our lobby team.

August 7, 2017
Page 2

Very truly yours,



DONNA DIMAGGIO BERGER
For the Firm

DDB/dts

AGREED AND ACCEPTED this _____ day of _____, 2017.

[ASSOCIATION]

By: _____
_____, **President**

Bernie Friedman is the lead lawyer and lobbyist for Matthews Southwest the developer of the Broward County Convention Center Expansion and 800 room hotel. Mr. Friedman has worked extensively with City of Fort Lauderdale and Broward County staff and elected officials on a variety of complex development and financing issues.